

CASE STUDY

INDUSTRIAL MANUFACTURING

SupplyOne partnered with a leading equipment manufacturer to restore reliable multi-location packaging support through improved service coverage, strategic sourcing, and customized inventory management.

OVERVIEW

A leading equipment manufacturer needed a stronger packaging partner to support multiple locations with consistent service and reliable supply. SupplyOne rebuilt the account through a flexible support model, improved sourcing, and customized inventory support.

THE SOLUTION

SupplyOne developed a collaborative support model designed to resolve service coverage gaps while maintaining high-touch account management and strategic support.



**Industrial Equipment
Manufacturing Environment**

**SupplyOne Partners With
You to Identify What's
Best for Your Business**



INDUSTRIAL MANUFACTURING



**Coverage Restored
Across 2 Locations**



5-8% Cost Reduction

SupplyOne helped restore reliable multi-location packaging support through flexible service coverage and strategic sourcing.



Expanded Service Coverage:

SupplyOne partnered with a complementary packaging provider to support the customer's secondary location and create a seamless service model across both sites.



Customized Inventory Program:

SupplyOne developed a tailored program focused on inventory management, supply continuity, and operational efficiency across multiple packaging categories.



In-House Corrugated & Strategic Sourcing:

SupplyOne combined corrugated packaging converted within its own facilities with strategically sourced packaging materials, creating a more reliable supply model while improving overall cost positioning.