

CASE STUDY

BUILDING PRODUCTS

SupplyOne partnered with a leading building products manufacturer to support a major distribution network consolidation with scalable packaging solutions, just-in-time delivery, and vendor-managed inventory across two key distribution centers.

OVERVIEW

A leading building products manufacturer was consolidating its distribution network from seven locations down to two. SupplyOne provided scalable packaging support, JIT delivery, and vendor-managed inventory to help streamline the transition.

THE SOLUTION

SupplyOne implemented a Strategic Account Services support model designed to align corporate account management with responsive local execution.



Centralized Account Management:

SupplyOne provided centralized management of the corporate relationship, including direct engagement with the customer's distribution center buying teams.



Local VMI & JIT Support:

Dedicated local representatives were assigned to support day-to-day execution, vendor-managed inventory, and just-in-time service at each location.



In-House Corrugated Manufacturing:

SupplyOne converted corrugated packaging within its own manufacturing network while supplying complementary packaging materials through its distribution capabilities, creating one scalable solution across both distribution centers.



Scalable packaging support for consolidated distribution center operations.

**SupplyOne Partners With
You to Identify What's
Best for Your Business**



BUILDING PRODUCTS



**7 Distribution Centers
Consolidated to 2**



**Estimated 15%
Inventory Reduction**

SupplyOne helped streamline packaging support during a major distribution network consolidation.