



**Medical & Pharmaceutical packaging solutions by SupplyOne**

# CASE STUDY

## MEDICAL & PHARMACEUTICAL

SupplyOne partnered with a growing regional medical distributor to streamline packaging procurement, reduce warehouse strain, and improve delivery flexibility across multiple locations.

## OVERVIEW

A regional medical device distributor supporting daily fulfillment operations was facing increasing pressure on warehouse space due to bulk purchasing requirements.

Their existing supplier required ordering 30+ days of inventory at a time, creating storage constraints and limiting operational flexibility. The team was looking for a more efficient, cost-effective purchasing model to support continued growth.

## THE SOLUTION

SupplyOne implemented a packaging and inventory program to reduce storage constraints, improve delivery flexibility, and lower costs.



Consolidated packaging spend under a Managed Service Agreement (MSA) to streamline purchasing and improve pricing.



Implemented a stocking and vendor-managed inventory (VMI) program to optimize inventory levels, reduce excess stock, and free up on-site warehouse space.



Enabled weekly (or more frequent) multi-location deliveries, supplying corrugated, mailers, tape, labels, and facility products.

**SupplyOne Partners With You to Identify What's Best for Your Business**



**MEDICAL & PHARMACEUTICAL**

**8% Cost savings with reduced inventory & warehouse space**



**Weekly replenishment model supporting multi-location growth, reallocating staff to revenue-generating roles.**

